

## **Bausch & Lomb - a story of cleaning savings**

In 1997, Bausch & Lomb took the bold step of removing 100,000 square feet of the existing urethane floor coating in their facility in Greenville, South Carolina and installing the Retro Plate system in its place.

Why did they do this? Because of the difficulty and cost to maintain their facility's floors. The urethane marred easily with the forklift traffic and had become discoloured. Bausch & Lomb tried several remedies, including acrylic wax which merely turned a brown colour. It was time for a change.

Did they make the right choice by installing the Retro Plate system? Yes! Their floors look great and are easy to clean. **In fact, they have achieved a 90% reduction in floor cleaning costs.** Before Retro Plate, they required 200 man hours per week to clean the facility floors. Since Retro Plate, it takes only 20 man hours per week to clean their floors.

For more information on Bausch & Lomb's facility, call:

Bausch & Lomb  
Greenville, South Carolina  
Ted Manfry  
(864) 281-3138

For additional references, call BNE at 1-888-737-6606.